

Account Number 1129-9785

Statement Period June 1-30, 2017

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#### **Market Monitor**

Rates	Yield
Schwab Govt MMF <sup>f</sup>	0.26%
Treasury Bill - 6 Months	1.11%
Treasury Bond - 30 Year	2.42%

NANCY BUCK RANSOM FOUNDATION PO BOX 749 MONTEREY CA 93942-0749

#### Your Independent Investment Manager and/or Advisor

HUTCHINSON CAPITAL MGMT 700 LARKSPUR LANDING CIRCLE SUITE 126 LARKSPUR CA 94939-1710 1 (415) 464-5650

The custodian of your brokerage account is: Charles Schwab & Co., Inc.

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**Statement Period** June 1-30, 2017

#### Terms and Conditions

This Account statement is furnished solely by Charles Schwab & Co., Inc. ("Schwab") for your Account at Schwab ("Account"). Schwab Institutional is a division of Charles Schwab & Co., Inc., and provides back office brokerage and related services to investment advisors and retirement plan providers. Unless otherwise defined herein, capitalized terms have the same meanings as in your Account Agreement. Schwab is a registered broker-dealer and, except in the case of an affiliated company that may act as the investment advisor for the Sweep Funds, Windhaven Investment Management, Inc. ("Windhaven®"), or ThomasPartners, Inc. ("TPI"), Charles Schwab Investment Advisory, Inc. ("CSIA") and Schwab Wealth Investment Advisory, Inc. ("SWIA") is not affiliated with ware Investment Advisory are not on this determent your Investment Advisor whose name appears on this statement ("Advisors"). Advisors are independently owned and operated. Schwab neither endorses nor recommends any particular Advisor or its investment strategy and has no responsibility to monitor trading by any Advisor in your Account. Schwab has not verified any statement accompanying any Advisor's logo appearing on this statement. Advisors provide and not Schwab's, to verify the accuracy of the fees. Margin interest investment advisory services for your Account. Schwab provides brokerage charged to your Account during the statement period is included in this and custody services for your Account. Schwab has agreements with Advisors under which Schwab provides Advisors with institutional trading, custody and related services, and products. Not all of these products and services may benefit your Account, and Schwab may provide them to Advisors on the Advisor's commitment to place a certain amount of its clients' assets in brokerage accounts at Schwab within a certain period of time. This commitment could influence an Advisor's recommendation or requirement that its clients establish brokerage accounts at Schwab.

#### GENERAL INFORMATION AND KEY TERMS:

If you receive any other communication from any source other than Schwab which purports to represent your holdings at Schwab (including balances held at a Depository Institution) you should verify its content with this statement.

AIP (Automatic Investment Plan) Customers: Schwab receives remuneration in connection with certain transactions effected through Schwab. If you participate in a systematic investment program through Schwab, the additional information normally detailed on a trade confirmation will be provided upon request.

Average Daily Balance: Average daily composite of all cash balances that earn interest and all loans from Schwab that are charged interest. Bank Sweep Feature: Schwab acts as your agent and custodian in establishing and maintaining your Bank Sweep feature as a Schwab Cash feature for your brokerage account. Deposit accounts held through the Bank Sweep feature constitute direct obligations of Charles Schwab Bank and are not obligations of Schwab. Bank deposit accounts are insured by the FDIC within applicable limits. The balance in the bank deposit accounts can be withdrawn on your order and the proceeds returned to your securities account or remitted to you as provided in your Account Agreement. For information on FDIC insurance and its limits, as well as other important disclosures about the Bank Sweep feature, please refer to the Cash Features Disclosure Statement.

Cash: Any Free Credit Balance owed by us to you payable upon demand which, although accounted for on our books of record, is not segregated and may be used in the conduct of this firm's business. Current Yield: Annual dividend paid on an equity divided by the current market price.

Dividend Reinvestment Customers: Dividend reinvestment transactions were effected by Schwab acting as a principal for its own account, except for the reinvestment of Schwab dividends, for which an independent broker-dealer acted as the buying agent. Further information on these Estimated Annual Income: Estimated annual income is derived from

information provided by outside parties. Schwab cannot guarantee the accuracy of such information. Since the interest and dividends are subject to change at any time, they should not be relied upon exclusively for making investment decisions.

Fees and Charges: For those fees described in the statement as "Fee to Advisor", as authorized by you, Schwab debited your Account to pay the fees as instructed by your Advisor. It is your responsibility, section of the statement.

Interest: For the Schwab One Interest feature, and the Bank Sweep feature, interest is paid for a period that differs from the Statement Period. Balances include interest paid as indicated on your statement by Schwab, or Charles Schwab Bank. These balances do not include interest that may The interest paid may include interest that accrued in the prior Statement Period. For the Schwab One Interest feature, interest accrues daily from the second-to-last business day of the prior month and is posted on the second-to-last business day of the current month. For the Bank Sweep feature, interest accrues daily from the 16th day of the prior month and is credited/posted on the first business day after the 15th of the current month. If, on any given day, the interest that Schwab calculates for the Free Credit Balances in the Schwab One Interest feature in your brokerage account is less than \$.005, you will not accrue any interest on that day. For balances held at Charles Schwab Bank in the Bank Sweep feature, interest will accrue even if the amount is less than \$.005.

Margin Account Customers: This is a combined statement of your margin account and special memorandum account maintained for you under Section 220.5 of Regulation T issued by the Board of Governors of the Federal Reserve System. The permanent record of the separate account as required by Regulation T is available for your inspection. Securities purchased on margin are Schwab's collateral for the loan to you. It is important that you fully understand the risks involved in trading securities on margin. These risks include:

- You can lose more funds than you deposit in the margin account.
- Schwab can force the sale of securities or other assets in any of your account(s) to maintain the required account equity without contacting you
- You are not entitled to choose which assets are liquidated nor are you entitled to an extension of time on a margin call. Schwab can increase its "house" maintenance margin requirements
- at any time without advance written notice to you.

Market Price: The most recent price evaluation available to Schwab on the last business day of the report period, normally the last trade

price or bid as of market close. Unpriced securities denote that no market evaluation update is currently available. Price evaluations are obtained from outside parties. Schwab shall have no responsibility for the accuracy or timeliness of any such valuations. Pricing of assets not held at Schwab is for informational purposes only. Some securities, especially thinly traded equities in the OTC market or foreign markets, may not report the most current price and are indicated as Stale Priced. For Limited Partnerships and Real Estate Investment Trust (REIT) securities, you may see that the value reflected on your monthly account statement for this security is unpriced. NASD rules require that certain Limited Partnerships (direct participation programs) and Real Estate Investment Trust (REIT) securities, that have not been priced within 18 months, must show as unpriced on customer statements. Note that these securities are generally illiquid, the value of the securities will be different than its purchase price, and, if applicable, that accurate valuation information may not be available.

Market Value: The Market Value is computed by multiplying the Market Price by the Quantity of Shares. This is the dollar value of your present holdings in your specified Schwab Account or a summary of the Market Value summed over multiple accounts.

Non-Publicly Traded Securities: All assets shown on this statement, other than certain direct investments which may be held by a third party, are held in your Account. Values of certain Non-Publicly Traded Securities may be furnished by a third party as provided by Schwab's Account Agreement. Schwab shall have no responsibility for the accuracy or timeliness of such valuations. The Securities Investor Protection Corporation (SIPC) does not cover many limited partnership interests.

**Option Customers:** Be aware of the following: 1) Commissions and other charges related to the execution of option transactions have been included in confirmations of such transactions previously furnished to you and will be made available promptly upon request 2) You should advise us promptly of any material changes in your investment objectives or financial situation 3) Exercise assignment notices for the option contracts are allocated among customer short positions purguant to an automated procedure which randomly selects from among all customer short option positions those contracts which are subject to exercise, including positions established on the day of assignment 4) Realized gain/loss of underlying securities is adjusted to reflect the premiums of assigned or exercised options. Please consult your tax advisor or IRS publication 550, Investment Income and Expenses, for additional information on Options.

Schwab Sweep Money Funds: Includes the primary money market funds into which Free Credit Balances may be automatically invested pursuant to your Account Agreement. Schwab or an affiliate acts and receives compensation as the Investment Advisor, Transfer Agent, Shareholder Service Agent and Distributor for the Schwab Sweep Money Funds. The amount of such compensation is disclosed in the prospectus. The yield information for Schwab Sweep Money Funds is the current 7-day yield as of the statement period. Yields vary. If on any given day, the accrued daily dividend for your selected sweep money fund as calculated for your account is less than 1/2 of 1 cent (\$0.005), your account will not earn a dividend for that day. In addition, if you do not accrue at least 1 daily dividend of \$0.01 during



Account Number 1129-9785

**Statement Period** June 1-30, 2017

# Terms and Conditions (continued)

a pay period, you will not receive a money market dividend for that period. Schwab and the Schwab Sweep Money Funds investment advisor may be voluntarily reducing a portion of a Schwab Sweep Money Fund's expenses. Without these reductions, yields would have been lower. The shares of the money market mutual fund can be liquidated on your order and the proceeds returned to your securities account or remitted to you as provided in your Account Agreement and

the applicable prospectus. Securities Products and Services: Securities products and services are offered by Charles Schwab & Co., Inc., Member SIPC. Securities products and services, including unswept intraday funds and net credit balances held in brokerage accounts are not guaranteed deposits or obligations of Charles Schwab Bank, and are subject to investment risk, are not FDIC insured, may lose value, and are not bank guaranteed. SIPC does not cover balances held at Charles Schwab Bank in the Bank Sweep feature.

Short Positions: Securities sold short will be identified through an "S" in Investment Detail. The market value of these securities will be expressed as a debit and be netted against any long positions in Total Account Value.

Yield to Maturity: This is the actual average annual return Gain (or Loss): Unrealized Gain or (Loss) and Realized Gain or

Gain (or Loss): Unrealized Gain or (Loss) and Realized Gain or (Loss) sections ("Gain/Loss Section(s)") contain a gain or a loss summary of your Account. This information has been provided on this statement at the request of your Advisor. This information is not a solicitation or a recommendation to buy or sell. It may, however, be helpful for investment and tax planning strategies. Schwab does not provide tax advice and encourages you to consult with your tax professional. Please view the Cost Basis Disclosure Statement for additional information on how gain (or loss) is calculated and how Schwab reports adjusted cost basis information to the IRS. Accrued Income: Accrued Income is the sum of the total accrued interest and/or accrued dividends on positions held in your Account. interest and/or accrued dividends on positions held in your Account, but the interest and/or dividends have not been received into your account. Schwab makes no representation that the amounts shown (or any other amount) will be received. Accrued amounts are not covered by SIPC account protection until actually received and held in the Account.

IN CASE OF ERRORS OR DISCREPANCIES: If you find an error or discrepancy relating to your brokerage activity (other than an electronic fund transfer) you must notify us promptly, but no later than 10 days after this statement is sent or made available to you. If this statement shows that we have mailed or delivered security certificate(s) that you have not received, notify Schwab immediately. You may call us at 800-515-2157. Any oral communications should be re-confirmed in writing to further protect your rights, including rights under the Securities Investor Protection Act (SIPA). If you do not so notify us, you agree that the statement activity and Account balance are correct for all purposes with respect to those brokerage transactions.

IN CASE OF COMPLAINTS: If you have a complaint regarding your Schwab statement, products or services, please write to the Client Advocacy Team at Charles Schwab & Co., Inc., Attention: Client Advocacy Team, 211 Main St., San Francisco, CA 94105, USA, or call Schwab Signature Alliance at 800-515-2157.

#### **Additional Information:**

We are required by law to report to the Internal Revenue Service adjusted cost basis information (if applicable), certain payments to you and credits to your Account during the calendar year. Retain this statement for income tax purposes. A financial statement for your inspection is available at Schwab's offices or a copy will be mailed to you upon written request. Any third party trademarks appearing herein are the property of their respective owners. Schwab and Charles Schwab Bank are affiliates of each other and subsidiaries of the Charles Schwab Corporation.

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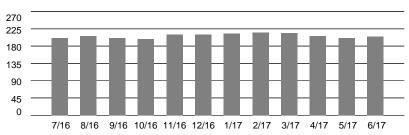


Account Number 1129-9785 Statement Period June 1-30, 2017

### Account Value as of 06/30/2017: \$ 20,455,580.09

Change in Account Value	This Period	Year to Date
Starting Value	\$ 20,143,162.91	\$ 21,074,702.29
Cash Value of Purchases & Sales	962,349.61	1,032,740.96
Investments Purchased/Sold	(962,349.61)	(1,032,740.96)
Deposits & Withdrawals	0.00	(834,000.00)
Dividends & Interest	79,463.91	275,747.58
Fees & Charges	(85.75)	(50,337.38)
Transfers	0.00	0.00
Income Reinvested	(38.50)	(126.10)
Change in Value of Investments	233,077.52	(10,406.30)
Ending Value on 06/30/2017	\$ 20,455,580.09	\$ 20,455,580.09
Accrued Income <sup>d</sup>	50,728.47	
Ending Value with Accrued Income <sup>d</sup>	\$ 20,506,308.56	
Total Change in Account Value: Including Deposits and Withdrawals Including Deposits, Withdrawals, and Accrued Income <sup>d</sup>	\$ 312,417.18 \$ 363,145.65	\$ (619,122.20)

Account Value (\$) Over Last 12 Months [in Hundred Thousands]



Asset Composition	Market Value	% of Account Assets	Overview
Cash and Money Market Funds			
[Sweep]	\$ 1,106,493.34	5%	
Fixed Income	5,446,206.10	27%	
Equities	13,902,880.65	68%	
Total Assets Long	\$ 20,455,580.09		
Total Account Value	\$ 20,455,580.09	100%	
			■ 5% Cash, MMFs [Sweep]
			27% Fixed Income

68% Equities

Realized Gain or (Los	s) This Period
Short Term	\$0.00
Long Term	\$46,497.47 <sup>b</sup>
Unrealized Gain or (Le	oss)
All Investments	\$3,494,068.41 <sup>b</sup>
Values may not reflect all	of your gains/losses.

#### **Account Notes**

• Accrued Interest is \$45,989.47

Accrued Dividend is \$4,739.00





Account Number 1129-9785

Statement Period June 1-30, 2017

	This Pe	eriod	Year to Date			
Income Summary	Federally Tax-Exempt	Federally Taxable	Federally Tax-Exempt	Federally Taxable		
Money Funds Dividends	0.00	38.50	0.00	126.10		
Cash Dividends	0.00	55,275.41	0.00	176,982.10		
Corporate Bond and Other Interest	0.00	22,875.00	0.00	78,781.25		
Treasury Bond Interest	0.00	0.00	0.00	2,521.63		
Municipal Bond Interest	0.00	0.00	0.00	15,061.50		
Agency Security Interest	0.00	1,275.00	0.00	2,275.00		
Total Income	0.00	79,463.91	0.00	275,747.58		
Accrued Interest Paid <sup>4</sup>	0.00	0.00	0.00	(8,560.56)		
4Cortain appruad interest paid on taxable bands	may be deductible; capault your tax advicer					

<sup>4</sup>Certain accrued interest paid on taxable bonds may be deductible; consult your tax advisor.

# Investment Detail - Cash and Money Market Funds [Sweep]

Cash			Market Value		% of Account Assets
Cash			1,205.75		<1%
Total Cash			1,205.75		<1%
Money Market Funds [Sweep]	Quantity	Market Price	Market Value	Current Yield	% of Account Assets
SCHWAB GOVT MONEY FUND: SWGXX	1,105,287.5900	1.0000	1,105,287.59	0.26%	5%
Total Money Market Funds [Sweep]			1,105,287.59		5%
Total Cash & Money Market [Sweep]			1,106,493.34		5%



## **Investment Detail - Fixed Income**

	Par	Market Price	Market Value	Adjusted Cost Basis	% of Account Assets	Unrealized Gain or (Loss)	Estimated Annual Income
U.S. Treasuries			Cost Basis				Yield to Maturity
UST INFL IDX 0.625%07/21	250,000.0000	102.4531	277,857.98	N/A	1%	7,632.60	N/A
INFL INDEX DUE 07/15/21 CUSIP: 912828QV5 FACTOR=1.084820000			270,225.38				N/A
UST INFL IDX 0.125%01/22	100,000.0000	99.7812	107,789.69	N/A	<1%	4,449.62	N/A
INFL INDEX DUE 01/15/22 CUSIP: 912828SA9 FACTOR=1.080260000			103,340.07				N/A
UST INFL IDX 0.625%01/24	500,000.0000	101.4062	531,302.84	529,028.64	3%	2,274.20 <sup>b</sup>	3,125.00
INFL INDEX DUE 01/15/24 CUSIP: 912828B25 FACTOR=1.047870000			513,699.83	_			0.00% ed Interest: 1,510.80
Total U.S. Treasuries	850,000.0000		916,950.51	529,028.64	4%	14,356.42 <sup>b</sup>	3,125.00
	То	tal Cost Basis:	887,265.28				
					Total Ac	crued Interest for U.S.	Treasuries: 1,510.80
	Par	Market Price	Market Value	Adjusted Cost Basis	% of Account Assets	Unrealized Gain or (Loss)	Estimated Annual Income
Agency Securities			Cost Basis				Yield to Maturity
FEDERAL HOME LN MTG 1%18	200,000.0000	99.4539	198,907.80	200,015.76	<1%	(1,107.96) <sup>b</sup>	2,000.00
DUE 11/23/18 CALLABLE 08/23/17 AT 100.00000 CUSIP: 3134GAGG3			200,020.00				0.99%
MOODY'S: Aaa S&P: AA+				_		Accı	rued Interest: 711.11



#### Investment Detail - Fixed Income (continued)

	Par	Market Price	Market Value	Adjusted Cost Basis	% of Account Assets	Unrealized Gain or (Loss)	Estimated Annual Income
Agency Securities (continued)			Cost Basis				Yield to Maturity
FHLB 2.125%22	120,000.0000	100.6388	120,766.56	113,827.20	<1%	6,939.36 <sup>b</sup>	2,550.00
DUE 06/10/22 CUSIP: 313379Q69			113,827.20				2.83%
MOODY'S: Aaa S&P: AA+						Accr	ued Interest: 148.75
<b>Total Agency Securities</b>	320,000.0000		319,674.36	313,842.96	2%	5,831.40 <sup>b</sup>	4,550.00
	То	tal Cost Basis:	313,847.20				
					Total Acc	rued Interest for Agenc	y Securities: 859.86
	Par	Market Price	Market Value	Adjusted Cost Basis	% of Account Assets	Unrealized Gain or (Loss)	Estimated Annual Income
Corporate Bonds			Cost Basis				Yield to Maturity
PECO ENERGY COMP 5.35%18	400,000.0000	102.4269	409,707.60	407,080.26	2%	2,627.34 <sup>b</sup>	21,400.00
DUE 03/01/18 CUSIP: 693304AL1			448,347.43				3.53%
MOODY'S: Aa3 S&P: A-						Accrue	ed Interest: 7,133.33
		105.8327	264,581.75	267,178.96	1%	(2,597.21) <sup>b</sup>	12,500.00
WISCONSIN PWR LIGHT 5%19	250,000.0000	105.0527					
WISCONSIN PWR LIGHT	250,000.0000	105.6527	283,807.50				2.16% ed Interest: 5,763.89



Investment Detail - Fixed Income (continued)

	Par	Market Price	Market Value	Adjusted Cost Basis	% of Account Assets	Unrealized Gain or (Loss)	Estimated Annual Income
Corporate Bonds (continued)			Cost Basis				Yield to Maturity
GENERAL ELECTRIC CO 6%19	80,000.0000	108.6334	86,906.72	84,692.53	<1%	2,214.19 <sup>b</sup>	4,800.00
DUE 08/07/19 CUSIP: 36962G4D3			92,936.00				3.52%
MOODY'S: A1 S&P: AA-						Accrue	ed Interest: 1,920.00
BURLINGTN NO SANT 4.7%19	200,000.0000	106.2900	212,580.00	210,588.32	1%	1,991.68 <sup>b</sup>	9,400.00
DUE 10/01/19 CUSIP: 12189TBC7			222,570.00				2.50%
MOODY'S: A3 S&P: A						Accrue	ed Interest: 2,350.00
EOG RESOURCES IN 2.45%20	250,000.0000	100.5027	251,256.75	249,610.00	1%	1,646.75 <sup>b</sup>	6,125.00
DUE 04/01/20 CALLABLE 03/01/20 AT 100.00000 CUSIP: 26875PAL5			249,610.00				2.47%
MOODY'S: Baa1 S&P: BBB+				_		Accrue	ed Interest: 1,531.25
CHARLES SCHWAB C 4.45%20	25,000.0000	106.8370	26,709.25	26,205.79	<1%	503.46 <sup>b</sup>	1,112.50
DUE 07/22/20 CUSIP: 808513AD7			27,199.58				2.98%
MOODY'S: A2 S&P: A				_		Accr	ued Interest: 491.35



**Investment Detail - Fixed Income** (continued)

	Par	Market Price	Market Value	Adjusted Cost Basis	% of Account Assets	Unrealized Gain or (Loss)	Estimated Annual Income
Corporate Bonds (continued)			Cost Basis				Yield to Maturity
BANK NEW YORK ME 2.45%20	150,000.0000	100.7827	151,174.05	153,671.68	<1%	(2,497.63) <sup>b</sup>	3,675.00
DUE 11/27/20 CALLABLE 10/27/20 AT 100.00000 CUSIP: 06406HDF3			154,417.00				1.72%
MOODY'S: A1 S&P: A				_		Accr	ued Interest: 347.08
UNITEDHEALTH GRP 4.7%21	75,000.0000	107.9082	80,931.15	79,015.69	<1%	1,915.46 <sup>b</sup>	3,525.00
DUE 02/15/21 CALLABLE 11/15/20 AT 100.00000 CUSIP: 91324PBP6			81,915.50				3.26%
MOODY'S: A3 S&P: A+				-		Accrue	ed Interest: 1,331.67
HSBC HLDGS PLC 5.1%21F	200,000.0000	108.5752	217,150.40	221,668.75	1%	(4,518.35) <sup>b</sup>	10,200.00
DUE 04/05/21 CUSIP: 404280AK5			224,708.00				2.25%
MOODY'S: A1 S&P: A				_		Accrue	ed Interest: 2,436.67
FLUOR CORPORATI 3.375%21	200,000.0000	103.6273	207,254.60	212,758.62	1%	(5,504.02) <sup>b</sup>	6,750.00
DUE 09/15/21			214,020.00				1.88%
CUSIP: 343412AB8 MOODY'S: A3 S&P: A-				_		Accrue	ed Interest: 1,987.50



Investment Detail - Fixed Income (continued)

	Par	Market Price	Market Value	Adjusted Cost Basis	% of Account Assets	Unrealized Gain or (Loss)	Estimated Annual Income
Corporate Bonds (continued)			Cost Basis				Yield to Maturity
HSBC HLDGS PLC 4%22F	20,000.0000	105.4254	21,085.08	21,344.73	<1%	(259.65) <sup>b</sup>	800.00
DUE 03/30/22 CUSIP: 404280AN9			21,481.58	_			2.55%
MOODY'S: A1 S&P: A						Accr	ued Interest: 202.22
BERKSHIRE HTHAWAY F 3%22	250,000.0000	103.1132	257,783.00	255,841.05	1%	1,941.95 <sup>b</sup>	7,500.00
DUE 05/15/22 CUSIP: 084664BT7			257,097.50				2.49%
MOODY'S: Aa2 S&P: AA						Accr	ued Interest: 958.33
SCHLUMBERGER IN 3.65%23F	300,000.0000	104.7736	314,320.80	325,738.66	2%	(11,417.86) <sup>b</sup>	10,950.00
DUE 12/01/23 CALLABLE 09/01/23 AT 100.00000 CUSIP: 806854AH8			328,520.00				2.22%
MOODY'S: A1 S&P: AA-						Accr	ued Interest: 912.50
MASTERCARD INC 3.375%24	100,000.0000	104.1911	104,191.10	107,954.24	<1%	(3,763.14) <sup>b</sup>	3,375.00
DUE 04/01/24 CUSIP: 57636QAB0			108,529.50				2.14%
MOODY'S: A2 S&P: A				_		Accr	ued Interest: 843.75



**Investment Detail - Fixed Income** (continued)

Estimated Annual Income	Unrealized Gain or (Loss)	% of Account Assets	Adjusted Cost Basis	Market Value	Market Price	Par	
Yield to Maturity				Cost Basis			Corporate Bonds (continued)
11,500.00	4,047.97 <sup>b</sup>	2%	393,626.43	397,674.40	99.4186	400,000.0000	ROCKWELL AUTOMA 2.875%25
3.09%			_	393,626.43			DUE 03/01/25 CALLABLE 12/01/24 AT 100.00000 CUSIP: 773903AG4
Interest: 3,833.33	Accrue						MOODY'S: A3 S&P: A
900.00	(258.07) <sup>b</sup>	<1%	30,523.30	30,265.23	100.8841	30,000.0000	NOVARTIS CAP CORP 3%25
2.76%				30,523.30			DUE 11/20/25 CALLABLE 08/20/25 AT 100.00000 CUSIP: 66989HAJ7
d Interest: 102.50	Accru						MOODY'S: Aa3 S&P: AA-
9,000.00	2,597.60 <sup>b</sup>	2%	370,072.00	372,669.60	93.1674	400,000.0000	TJX COMPANIES IN 2.25%26
3.15%				370,072.00			DUE 09/15/26 CALLABLE 06/15/26 AT 100.00000 CUSIP: 872540AQ2
Interest: 2,650.00	Accrue						MOODY'S: A2 S&P: A+
123,512.50	(11,329.53) <sup>b</sup>	17%	3,417,571.01	3,406,241.48		3,330,000.0000	Total Corporate Bonds
				3,509,381.32	al Cost Basis:	Tot	

Total Accrued Interest for Corporate Bonds: 34,795.37



#### Investment Detail - Fixed Income (continued)

	Par	Market Price	Market Value	Adjusted Cost Basis	% of Account Assets	Unrealized Gain or (Loss)	Estimated Annual Income
Municipal Bonds			Cost Basis				Yield to Maturity
CALIFORNIA ST 6.2%19	200,000.0000	107.4030	214,806.00	210,151.71	1%	4,654.29 <sup>b</sup>	12,400.00
GO UTX DUE 03/01/19 XTRO TAXBL CUSIP: 13063BFU1			232,370.00				3.54%
MOODY'S: Aa3 S&P: AA-						Accrue	ed Interest: 4,133.33
RIVERSIDE CCD F 2.848%20	200,000.0000	102.3280	204,656.00	202,312.98	1%	2,343.02 <sup>b</sup>	5,696.00
COLL EDUC DUE 08/01/20 TAXBL CUSIP: 76886PFB4			203,928.00				2.50%
MOODY'S: Aa2 S&P: AA				_		Accrue	ed Interest: 2,373.33
SAN MATEO CALIF R 3.6%21	75,000.0000	103.2170	77,412.75	75,015.21	<1%	2,397.54 <sup>b</sup>	2,700.00
ALLC TAX DUE 08/01/21 TAXBL CUSIP: 799014AS4			75,020.00				3.59%
MOODY'S: NR S&P: A				-		Accrue	ed Interest: 1,125.00



#### Investment Detail - Fixed Income (continued)

	Par	Market Price	Market Value	Adjusted Cost Basis	% of Account Assets	Unrealized Gain or (Loss)	Estimated Annual Income
Municipal Bonds (continued)			Cost Basis				Yield to Maturity
UNIV CA 3.109%23	300,000.0000	102.1550	306,465.00	300,016.37	1%	6,448.63 <sup>b</sup>	9,327.00
PUB EDUC DUE 05/15/23 XTRO TAXBL CUSIP: 91412GXN0			300,020.00				3.10%
MOODY'S: Aa3 S&P: AA-						Accrue	ed Interest: 1,191.78
Total Municipal Bonds	775,000.0000		803,339.75	787,496.27	4%	15,843.48 <sup>b</sup>	30,123.00
	Tota	l Cost Basis:	811,338.00				
					Total Acc	rued Interest for Munici	pal Bonds: 8,823.44
Total Fixed Income	5,275,000.0000		5,446,206.10	5,047,938.88	27%	24,701.77 <sup>b</sup>	161,310.50
	Tota	al Cost Basis:	5,521,831.80				

Accrued Interest represents the interest that would be received if the fixed income investment was sold prior to the coupon payment.

Estimated Annual Income ("EAI") and Estimated Yield ("EY") calculations are for informational purposes only. The actual income and yield might be lower or higher than the estimated amounts. EY is based upon EAI and the current price of the security and will fluctuate. For certain types of securities, the calculations could include a return of principal or capital gains in which case EAI and EY would be overstated. EY and EAI are not promptly updated to reflect when an issuer has missed a regular payment or announced changes to future payments, in which case EAI and EY will continue to display at a prior rate.

#### **Investment Detail - Equities**

Equities		Quantity	Market Price	Market Value Cost Basis	% of Account Assets	Unrealized Gain or (Loss)	Estimated Yield	Estimated Annual Income
· ·	F	7 400 0000	CE 2800		20/	146 204 64	4 600/	8 4 4 0 0 0
ADIENT PLC SYMBOL: ADNT	r	7,400.0000	65.3800	<b>483,812.00</b> 337,507.36	2%	146,304.64	1.68%	8,140.00



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# **Investment Detail - Equities** (continued)

	Quantity	Market Price	Market Value	% of Account Assets	Unrealized Gain or (Loss)	Estimated Yield	Estimated Annual Income
Equities (continued)			Cost Basis				
BANK OF NY MELLON CO	11,025.0000	51.0200	562,495.50	3%	325,632.74	1.48%	8,379.00
SYMBOL: BK			236,862.76				
CARNIVAL CORP F	13,235.0000	65.5700	867,818.95	4%	353,760.95	2.44%	21,176.00
SYMBOL: CCL			514,058.00				
CHEVRON CORPORATION	1,800.0000	104.3300	187,794.00	<1%	57,631.50	4.14%	7,776.00
SYMBOL: CVX			130,162.50 <sup>t</sup>				
CVS HEALTH CORP	7,650.0000	80.4600	615,519.00	3%	363,402.15	2.48%	15,300.00
SYMBOL: CVS			252,116.85				
EXXON MOBIL CORP	2,100.0000	80.7300	169,533.00	<1%	6,699.00	3.81%	6,468.00
SYMBOL: XOM			162,834.00 <sup>t</sup>				
GENERAL ELECTRIC CO	12,500.0000	27.0100	337,625.00	2%	336,082.50	3.55%	12,000.00
SYMBOL: GE			1,542.50 ª			Accrued	Dividend: 3,000.00
HSBC HLDGS PLC F	9.880.0000	46.3900	458,333.20	2%	131,050.24	9.05%	41,496.00
SPONSORED ADR 1 ADR REPS 5 ORD SHS SYMBOL: HSBC			327,282.96				
INTEL CORP	25,450.0000	33.7400	858,683.00	4%	192,660.06	3.23%	27,740.50
SYMBOL: INTC			666,022.94				
JACOBS ENGINEERING	13,100.0000	54.3900	712,509.00	3%	215,545.39	1.10%	7,860.00
SYMBOL: JEC			496,963.61				
JOHNSON CTLS INTL F	17,268.0000	43.3600	748,740.48	4%	(29,127.77)	2.30%	17,268.00
SYMBOL: JCI			777,868.25				



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# **Investment Detail - Equities** (continued)

	Quantity	Market Price	Market Value	% of Account Assets	Unrealized Gain or (Loss)	Estimated Yield	Estimated Annual Income
Equities (continued)			Cost Basis				
LYONDELLBASELL INDS F CLASS A SYMBOL: LYB	4,340.0000	84.3900	<b>366,252.60</b> 354,273.17	2%	11,979.43	4.26%	15,624.00
MARKEL CORP	725.0000	975.8600	707,498.50	3%	341,369.68	N/A	N/A
SYMBOL: MKL			366, 128.82				
MERCK & CO INC	3,700.0000	64.0900	237,133.00	1%	41,667.48	2.93%	6,956.00
SYMBOL: MRK			195,465.52			Acomuca	Dividend: 1,739.00
							Dividena: 1,739.00
MICROSOFT CORP	6,825.0000	68.9300	470,447.25	2%	282,256.29	2.26%	10,647.00
SYMBOL: MSFT			188,190.96				
MOSAIC CO	30,000.0000	22.8300	684,900.00	3%	(133,506.40)	2.62%	18,000.00
SYMBOL: MOS			818,406.40				
NATIONAL OILWELL VAR	24,115.0000	32.9400	794,348.10	4%	(224,953.86)	0.60%	4,823.00
SYMBOL: NOV			1,019,301.96				
NOVARTIS AG F	5,550.0000	83.4700	463,258.50	2%	198,538.29	3.25%	15,083.56
SPONSORED ADR 1 ADR REPS 1 ORD SHS SYMBOL: NVS			264,720.21 <sup>t</sup>				
NOVO-NORDISK A-S F	10,800.0000	42.8900	463,212.00	2%	76,866.53	3.12%	14,479.95
SPONSORED ADR 1 ADR REPS 1 ORD SHS SYMBOL: NVO			386,345.47				
NOW INC	24,794.0000	16.0800	398,687.52	2%	(227,838.28)	N/A	N/A
SYMBOL: DNOW			626,525.80				



#### **Investment Detail - Equities** (continued)

	Quantity	Market Price	Market Value	% of Account Assets	Unrealized Gain or (Loss)	Estimated Yield	Estimated Annual Income
Equities (continued)			Cost Basis				
ROBERT HALF INTL	18,630.0000	47.9300	892,935.90	4%	213,729.31	2.00%	17,884.80
SYMBOL: RHI			679,206.59				
TOYOTA MOTOR CORP F	3,430.0000	105.0200	360,218.60	2%	13,970.70	N/A	N/A
SPONSORED ADR 1 ADR REPS 2 ORD SHS SYMBOL: TM			346,247.90				
VALERO ENERGY CORP	7,300.0000	67.4600	492,458.00	2%	356,082.01	4.15%	20,440.00
SYMBOL: VLO			136,375.99				
WELLS FARGO BK N A	16,555.0000	55.4100	917,312.55	4%	477,818.92	2.74%	25,163.60
SYMBOL: WFC			439,493.63				
WILLIAMS SONOMA	13,430.0000	48.5000	651,355.00	3%	(58,254.86)	3.21%	20,950.80
SYMBOL: WSM			709,609.86				
Total Equities	291,602.0000		13,902,880.65	68%	3,469,366.64		343,656.21
	To	otal Cost Basis:	10,433,514.01				

#### Total Accrued Dividend for Equities: 4,739.00

Estimated Annual Income ("EAI") and Estimated Yield ("EY") calculations are for informational purposes only. The actual income and yield might be lower or higher than the estimated amounts. EY is based upon EAI and the current price of the security and will fluctuate. For certain types of securities, the calculations could include a return of principal or capital gains in which case EAI and EY would be overstated. EY and EAI are not promptly updated to reflect when an issuer has missed a regular payment or announced changes to future payments, in which case EAI and EY will continue to display at a prior rate.

Total Investment Detail	20,455,580.09
Total Account Value	20,455,580.09
Total Cost Basis	15,955,345.81



# Realized Gain or (Loss)

				Acquired/	Sold/		Cost Basis	Realized Gain or (Loss)
Long Term			Quantity/Par	Opened	Closed	Total Proceeds	Adjusted	Adjusted
PNC BANK 5.8%17 63534PAG2		DUE 06/07/17 :	600,000.0000	04/28/11	06/07/17	600,000.00	666,770.00	(66,770.00)
							600,000.00	0.00 <sup>b</sup>
NORDSTROM	1 INC: JWN	N 8,930.0000 05/23/16 06/08/17 392,902.9		392,902.91	346,405.44	46,497.47		
							346,405.44	<b>46,497.47</b> b
Total Long	J Term				992,902.91		1,013,175.44	(20,272.53)
							946,405.44	<b>46,497.47</b> <sup>b</sup>
Total Realized Gain or (Loss)						992,902.91	1,013,175.44	(20,272.53)
							946,405.44	<b>46,497.47</b> b

Schwab has provided accurate realized gain and loss information wherever possible for most investments. Cost basis data may be incomplete or unavailable for some of your holdings. If all data for a given investment is not available, the investment will not be listed here.

Option Customers: Realized gain/loss of underlying securities is adjusted to reflect the premiums of assigned or exercised options. Please consult IRS publication 550, Investment Income and Expenses, for additional information on Options.

# **Transaction Detail - Purchases & Sales**

#### Fixed Income Activity

Settle Date	Trade Date	e Transaction	Description		Par	Unit Price	Total Amount
06/02/17	05/30/17	Bought	DUE 1	AP CORP 3%25 1/20/25: 66989HAJ7 nterest of \$30.00	30,000.0000	101.7443	(30,553.30)
06/07/17	06/07/17	Full Redemption	PNC BANK DUE 0	5.8%17 6/07/17: 63534PAG2	(600,000.0000)		



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### Transaction Detail - Purchases & Sales (continued)

Fixed Inco	me Activity	(continued)					
Settle Date	Trade Date	Transaction	Description		Par	Unit Price	Total Amount
06/07/17	06/07/17	Full Redemption	PNC BANK DUE 06	5.8%17 /07/17: 63534PAG2			600,000.00
Total Fix	ed Income A	Activity					569,446.70
Equities A	ctivity						
Settle Date	Trade Date	Transaction	Description		Quantity	Unit Price	Total Amount
06/13/17	06/08/17	Sold	NORDSTROM	INC: JWN	(8,930.0000)	43.9996	392,902.91
Total Eq	uities Activit	ty					392,902.91
Total Purc	hases & Sal	es					962,349.61

# Transaction Detail - Dividends & Interest (including Money Market Fund dividends reinvested)

Transaction Date	n Process Date	Activity	Description	Credit/(Debit)
06/01/17	06/01/17	Qualified Dividend	INTEL CORP: INTC	6,935.13
06/01/17	06/01/17	Bond Interest	SCHLUMBERGER IN 3.65%23F: 806854AH8	5,475.00
06/01/17	06/01/17	Qualified Dividend	WELLS FARGO BK N A: WFC	6,290.90
06/05/17	06/06/17	Foreign Tax Paid	TOYOTA MOTOR CORP F: TM	(674.51)
06/05/17	06/06/17	Qualified Dividend	TOYOTA MOTOR CORP F: TM	6,745.09
06/07/17	06/07/17	Bond Interest	PNC BANK 5.8%17: 63534PAG2	17,400.00
06/07/17	06/07/17	Qualified Dividend	VALERO ENERGY CORP: VLO	5,110.00
06/08/17	06/08/17	Qualified Dividend	MICROSOFT CORP: MSFT	2,661.75
06/09/17	06/09/17	Qualified Dividend	EXXON MOBIL CORP: XOM	1,617.00
06/10/17	06/12/17	Bond Interest	FHLB 2.125%22: 313379Q69	1,275.00



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# Transaction Detail - Dividends & Interest (including Money Market Fund dividends reinvested) (continued)

Transaction Date	n Process Date	Activity	Description	Credit/(Debit)
06/12/17	06/12/17	Qualified Dividend	CHEVRON CORPORATION: CVX	1,944.00
06/12/17	06/12/17	Qualified Dividend	LYONDELLBASELL INDS F: LYB	3,906.00
06/12/17	06/12/17	Qualified Dividend	NORDSTROM INC: JWN	3,304.10
06/15/17	06/15/17	Qualified Dividend	MOSAIC CO: MOS	4,500.00
06/15/17	06/15/17	Qualified Dividend	ROBERT HALF INTL: RHI	4,471.20
06/15/17	06/15/17	Dividend	SCHWAB GOVT MONEY FUND: SWGXX	38.50
06/16/17	06/16/17	Qualified Dividend	CARNIVAL CORP F: CCL	5,294.00
06/16/17	06/16/17	Qualified Dividend	JACOBS ENGINEERING: JEC	1,965.00
06/30/17	06/30/17	Qualified Dividend	NATIONAL OILWELL VAR: NOV	1,205.75
Total Div	idends & Ir	nterest		79,463.91

#### **Transaction Detail - Fees & Charges**

Total Fees	& Charges				(85.75)
06/05/17	06/06/17	ADR Pass Thru Fee	TOYOTA MOTOR CORP	F	(85.75)
Transaction Date	Process Date	Activity	Description		Credit/(Debit)

Total Transaction Detail	1,041,727.77
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# **Money Funds Detail**

SCHWAB G	OVT MONEY FUND Activity				
Settle Date	Transaction	Quantity	Unit Price	Purchase/Debit	Sale/Credit
Opening # of	Shares: 64,765.5700				
06/02/17	Redeemed	11,852.2700	1.0000		11,852.27



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# Money Funds Detail (continued)

#### SCHWAB GOVT MONEY FUND Activity (continued)

Settle Date	Transaction	Quantity	Unit Price	Purchase/Debit	Sale/Credit
06/07/17	Purchased	5,984.8300	1.0000	5,984.83	
06/08/17	Purchased	622,510.0000	1.0000	622,510.00	
06/09/17	Purchased	2,661.7500	1.0000	2,661.75	
06/12/17	Purchased	1,617.0000	1.0000	1,617.00	
06/13/17	Purchased	10,429.1000	1.0000	10,429.10	
06/14/17	Purchased	392,902.9100	1.0000	392,902.91	
06/15/17	Dividend	38.5000	1.0000	38.50	
06/16/17	Purchased	8,971.2000	1.0000	8,971.20	
06/19/17	Purchased	7,259.0000	1.0000	7,259.00	
	Shares: 1,105,287.5900				
Total SCH	WAB GOVT MONEY FUND Activity			1,052,374.29	11,852.27
Total Mone	y Funds Detail			1,052,374.29	11,852.27

SCHWAB GOVT MMF Average Yield For The Most Recent Pay Period: 0.16%; 7-Day Yield: 0.26%.

#### **Pending Corporate Actions**

	Transaction	Quantity	Payable Date	Rate per Share	Share Distribution	Cash Distribution
MERCK & CO INC	Qualified Dividend	3,700.0000	07/10/17	0.4700		1,739.00
GENERAL ELECTRIC CO	Qualified Dividend	12,500.0000	07/25/17	0.2400		3,000.00
<b>Total Pending Corporate Actions</b>						4,739.00

Pending transactions are not included in account value.



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# **Endnotes For Your Account**

Symbol	Endnote Legend
а	Data for this holding has been edited or provided by the advisor.
b	When available, Adjusted Cost Basis values are used in Gain or (Loss) calculations.
d	Accrued Income is the sum of the total accrued interest and/or accrued dividends on positions held in your brokerage account, but the income and/or dividends have not been received into your account and Schwab makes no representation that they will. Accrued amounts are not covered by SIPC account protection until actually received and held in the account.
t	Data for this holding has been edited or provided by a third party.
f	7-day yield: Annualized fund yield based on the average daily yield for the previous 7 days, assuming dividends are paid in cash and not reinvested.

